



# PUBLICATION OF FINANCIAL STATEMENTS

Issued pursuant to regulation 7 and 8 of the Banking and Financial Institutions (Disclosure) Regulations, 2014

## CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30<sup>TH</sup> JUNE 2023

(AMOUNTS IN MILLION SHILLINGS)

	CURRENT QUARTER 30.06.2023	PREVIOUS QUARTER 31.03.2023
<b>A. ASSETS</b>		
1 Cash	1,409	1,279
2 Balances with Bank of Tanzania	825	946
3 Investment in Government Securities	-	-
4 Balances with Other Banks and financial institutions	13,869	11,969
5 Cheques and Items for Clearing	-	-
6 Interbranch float items	-	-
7 Bills Negotiated	-	-
8 Customers' liabilities for acceptances	-	-
9 Interbank Loan Receivables	-	-
10 Investments in Other securities	-	-
11 Loans, Advances and Overdrafts (Net of allowances for Probable losses)	68,657	65,295
12 Other Assets	722	864
13 Equity Investments	-	-
14 Underwriting accounts	-	-
15 Property, Plant and Equipment	4,017	4,559
<b>16 TOTAL ASSETS</b>	<b>89,499</b>	<b>84,912</b>
<b>B. LIABILITIES</b>		
17 Deposits from other banks and financial institutions	11,633	13,305
18 Customer Deposits	55,253	49,797
19 Cash letters of credit	-	-
20 Special Deposits	-	-
21 Payments orders / transfers payable	-	-
22 Bankers' cheques and drafts issued	-	-
23 Accrued taxes and expenses payable	340	853
24 Acceptances outstanding	-	-
25 Interbranch float items	-	-
26 Unearned income and other deferred charges	200	234
27 Other Liabilities	5,519	2,018
28 Borrowings	6,729	7,105
<b>29 TOTAL LIABILITIES</b>	<b>79,674</b>	<b>73,312</b>
<b>30 NET ASSETS/(LIABILITIES)(16 MINUS 29)</b>	<b>9,825</b>	<b>11,600</b>
<b>C. SHAREHOLDERS' FUNDS</b>		
31 Paid up Share Capital	37,895	37,895
32 Capital Reserves	-	-
33 Retained Earnings	(29,121)	(26,964)
34 Profit/ (Loss) Account	1,052	669
35 Other Capital Accounts/Capital Advance	-	-
35a. Other- Statutory Reserve	-	-
35b. General Provision Reserve	-	-
36 Minority Interest	-	-
<b>37 TOTAL SHAREHOLDERS' FUNDS</b>	<b>9,825</b>	<b>11,600</b>
38 Contingent Liabilities	-	-
39 Non-Performing Loans and Advances	5,653	5,614
40 Allowances for Probable Losses	7,314	6,017
41 Other Non-Performing assets	-	-
<b>D. PERFORMANCE INDICATORS</b>		
(I) Shareholders Funds to Total Assets	11%	14%
(II) Non Performing loans to Total Gross Loans	7%	8%
(III) Gross loans and advances to total deposits	114%	113%
(IV) Loans and Advances to Total Assets	77%	77%
(V) Earning Assets to Total Assets	92%	91%
(VI) Deposits Growth	6%	8%
(VI) Assets Growth	5%	6%

## CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30<sup>TH</sup> JUNE 2023

(AMOUNT IN MILLION SHILLINGS)

	Current Quarter 30.06.2023	Comparative Quarter 30.06.2022	Current Year Cummulative 30.06.2023	Comparative Year Cummulative 30.06.2022
1 Interest Income	21,005	5,053	39,401	9,293
2 Interest Expense	(2,069)	(1,390)	(4,011)	(2,562)
<b>3 Net Interest Income (1 Minus 2)</b>	<b>18,936</b>	<b>3,663</b>	<b>35,390</b>	<b>6,731</b>
4 Bad debts written off	-	-	-	-
5 Impairment Losses on Loans and Advances	(1,568)	(325)	(2,620)	(818)
<b>6 Non-Interest Income</b>	<b>731</b>	<b>878</b>	<b>1,499</b>	<b>1,806</b>
6.1 Foreign exchange profit/(loss)	(28)	18	(17)	21
6.2 Fees and Commissions	465	408	971	827
6.3 Dividend Income	-	-	-	-
6.4 Other Operating Income	294	452	545	958
<b>7 Non-Interest Expense</b>	<b>(17,608)</b>	<b>(3,553)</b>	<b>(33,001)</b>	<b>(7,185)</b>
7.1 Salaries and Benefits	(1,695)	(1,648)	(3,360)	(3,424)
7.2 Fees and Commission	(72)	(85)	(143)	(168)
7.3 Other Operating Expenses	(15,841)	(1,820)	(29,498)	(3,593)
<b>8 Operating Income/(Loss) before tax</b>	<b>491</b>	<b>663</b>	<b>1,268</b>	<b>534</b>
9 Income Tax Provision	(108)	-	(216)	(27)
<b>10 Net income (loss) after income tax</b>	<b>383</b>	<b>663</b>	<b>1,052</b>	<b>507</b>
<b>11 Other Comprehensive income(Loss) for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>12 Total Comprehensive income(Loss) for the year</b>	<b>383</b>	<b>663</b>	<b>1,052</b>	<b>507</b>
13 Number of Employees	226	229	226	229
14 Basic Earning Per Share	10	17	28	13
15 Number of Branches	20	20	20	20
<b>PERFORMANCE INDICATORS</b>				
(I) Return on average total assets	0.44%	1.13%	1.21%	0.87%
(II) Return on Average shareholders' funds	1.01%	1.76%	2.78%	1.35%
(III) Non interest expense to gross income	81.01%	59.91%	80.69%	64.74%
(IV) Net Interest margin to average earning assets	0.48%	1.37%	1.32%	1.05%

## CONDENSED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 30<sup>TH</sup> JUNE 2023

(AMOUNTS IN MILLION SHILLINGS)

	CURRENT QUARTER 30.06.2023	PREVIOUS QUARTER 31.03.2023	CUMMULATIVE CURRENT YEAR 30.06.2023	CUMMULATIVE PREVIOUS YEAR 30.06.2022
<b>I Cash flow from operating activities:</b>				
Net income(Loss)	491	777	1,268	534
Adjustment for :	-	-	-	-
-Impairment/Amortization	583	563	1,146	1,185
-Net change in loans and advances	(3,362)	(4,121)	(7,483)	(11,882)
-Gain/Loss on sale of assets	-	-	-	(73)
-Net change in Deposits	3,784	4,877	8,661	9,953
-Net change in Short term negotiable securities	-	-	-	-
-Net change in Other Liabilities	2,954	(2,649)	305	(893)
-Net change in Other Assets	142	483	625	2,176
-Tax paid	(108)	(108)	(216)	-
-Others (Specify)	(2,158)	2,158	-	(27)
<b>Net cash provided (used) by operating activities</b>	<b>2,326</b>	<b>1,980</b>	<b>4,306</b>	<b>973</b>
<b>II Cash flow from investing activities:</b>				
Dividend Received	-	-	-	-
Purchase of fixed assets	(41)	(132)	(173)	(135)
Proceeds from sale of fixed assets	-	-	-	73
Purchase of non-dealing securities	-	-	-	-
Proceeds from sale of non-dealing securities	-	-	-	-
Proceeds from maturity of investment in fixed deposit	-	-	-	-
Others (specify) -Additions on Right of use asset	-	-	-	-
Others (specify) -Proceeds from issue of share	-	-	-	-
<b>Net cash provided (used) by investing activities</b>	<b>(41)</b>	<b>(132)</b>	<b>(173)</b>	<b>(62)</b>
<b>III Cash flow from financing activities:</b>				
Repayment of long-term debt	(106)	-	(106)	(40)
Proceeds from issuance of long term debt	-	-	-	-
Proceeds from issuance of share capital	-	-	-	575
Payment of lease liabilities	-	(204)	(204)	(550)
Net change in other borrowings	(270)	148	(122)	2,382
Others -(Specify)	-	-	-	-
<b>Net cash provided (used) by financing activities</b>	<b>(376)</b>	<b>(56)</b>	<b>(432)</b>	<b>2,367</b>
<b>IV Cash and Cash Equivalents:</b>				
Net increase/(decrease) in cash and cash equivalents	1,909	1,792	3,701	3,278
Cash and cash equivalents at the beginning of the Quarter/year	14,194	12,402	12,402	7,081
Cash and cash equivalents at the end of the Quarter/year	16,103	14,194	16,103	10,359

## SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 30<sup>TH</sup> JUNE 2023

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements (if there were changes during the quarter, the changes be explained as per IAS 34 & IAS 8)

Name and Title	Signature	Date
Edward Zakaria Talawa (Chief Executive Officer)	(Signed)	14 <sup>th</sup> July 2023
Nolasco Charles (Ag. Head of Finance)	(Signed)	14 <sup>th</sup> July 2023
Peter Kaisi (Internal Audit Manager)	(Signed)	14 <sup>th</sup> July 2023

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Name	Signature	Date
1. Nasama Massinda (Board Chairman)	(Signed)	14 <sup>th</sup> July 2023
2. Mary Pascal Mabit (Board Member)	(Signed)	14 <sup>th</sup> July 2023

## MINIMUM DISCLOSURES OF BANK CHARGES AND TARRIFS

Number	Item/Transaction	Charge/Fee
<b>1</b>	<b>Savings Account(TZs)</b>	
	Mkwanja(TZs)	
	(a) Required minimum opening balance	0
	(b) Required minimum operating balance	0
	(c) Monthly Services Fees	1,500
	(d) Interim Statement per page	1,500
	(e) Monthly Services Fees	0
	(f) Withdraw charges over the counter	1,000
	(g) Interest payable	0
	<b>Hakika Individual (TZs)</b>	
	(a) Required minimum opening balance	0
	(b) Monthly Services Fees	0
	(c) Interim Statement per page	1,500
	(d) Interest payable	2%
	(e) Balance enquiry	0
	(f) Withdraw charges over the counter	1,000
	<b>Hakika Legal Entity(TZs)</b>	
	(a) Required minimum opening balance	0
	(b) Monthly Services Fees	0
	(c) Interim Statement per page	1,500
	(d) Interest payable	3%
	(e) Balance enquiry	0
	(f) Withdraw charges over the counter	2,000
	<b>Mtoto (TZs)</b>	
	(a) Required minimum opening balance	0
	(b) Monthly Services Fees	0
	(c) Interim Statement per page	1,500
	(d) Interest payable	4%
	(e) Balance enquiry	0
	(f) Withdraw charges over the counter	1,000
<b>2</b>	<b>Mobile banking Charges(TZs)</b>	
	(a) Balance enquiry	100
	(b) Minimum Statement	100
	(c) Full Statement request	0
	(d) Finca Mobile (In Finca Account)	400
	(e) Finca Account to Finca Account Transfer	100
	(f) Finca Mobile (In and Out Finca Account)-Finca Account to wallet	1,000
<b>3</b>	<b>Loans (TZs)</b>	
	<b>Business Loan -Small</b>	
	(a) Interest	6.3% - 4
	(b) Loan Processing Fees	3%
	<b>Business Loan - Medium</b>	
	(a) Interest	3.8%
	(b) Loan Processing Fees	3.0%
	<b>Business Loan - Large</b>	
	(a) Interest	3.0%
	(b) Loan Processing Fees	3.0%
	<b>Small Enterprise</b>	
	(a) Interest	3.0%
	(b) Loan Processing Fees	3.0%
	<b>Micro Business</b>	
	(a) Interest	6.3%
	(b) Loan Processing Fees	2.0%
	<b>Lien Loan</b>	
	(a) Interest	2.0%
	(b) Loan Processing Fees	1.02%
	<b>Education provider</b>	
	(a) Interest	4.8% , 3.8% & 3%
	(b) Loan Processing Fees	3.0%
	<b>School fees</b>	
	(a) Interest	3.0%
	(b) Loan Processing Fees	1.02%
	<b>Pamoja Loan</b>	
	(a) Interest	6.3%
	(b) Loan Processing Fees	2.00%
	<b>Social Financial Group</b>	
	(a) Interest	2% or 2.5% to 3%
	(b) Loan Processing Fees	1.02% to 1.19%
<b>4</b>	<b>Transfer and Agent Services</b>	
	Outward TISS Charges	10,000
	Inward TISS Charges	Free
	<b>Agent Banking withdrawal fee</b>	
	<b>Withdraw Charges</b>	<b>Charges (VAT inclusive)</b>
	<b>Amount</b>	<b>Charges</b>
	1,000 - 19,999	1,180
	20,000 -49,999	1,300
	50,000 - 99,999	1,700
	100,000 - 149,999	3,000
	150,000 - 299,999	4,000
	300,000 - 599,999	6,000
	600,000 - 999,999	7,000
	1,000,000 - 1,999,999	7,500
	2,000,000 - 10,000,000	8,000

## CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30<sup>TH</sup> JUNE 2023

(AMOUNTS IN MILLION SHILLINGS)

	Share Capital	Share Premium	Retained Earning	Regulatory Reserve	General Provision Reserve	Others	Total
<b>Current Year (2023)</b>							
Balance as at the beginning of the year	37,895	-	(29,121)	-	-	-	8,773
Profit for the period	-	-	1,052	-	-	-	1,052
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	-	-	-	-	-
General Provision Reserve	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-
<b>Balance as at the end of the current period</b>	<b>37,895</b>	<b>-</b>	<b>(28,069)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9,825</b>
<b>Previous Year (2022)</b>							
Balance as at the beginning of the year	37,320	-	(30,604)	664	-	-	7,380
Loss for the year	-	-	-	-	-	-	-
Other Comprehensive Income	-	-	818	-	-	-	818
Transactions with owners	575	-	-	-	-	-	575
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	664	(664)	-	-	-
General Provision Reserve	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-
<b>Balance as at the end of the previous period</b>	<b>37,894.60</b>	<b>-</b>	<b>(29,121)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,773</b>